

JOIN THE QUEST

Development Director

INVEST • RESTORE • INSPIRE

The Augusta Colonial Theater stands at a meaningful moment in its long journey — a story shaped by periods of abandonment, neglect, restoration, and renewal. This 1913 landmark, located in Maine’s capital city of Augusta, has endured decades of challenges, yet continues to move steadily toward its future as a vibrant arts and cultural center. The care and commitment already invested reflect the community’s dedication and optimism for what comes next.

As we set the stage for ACT II, we are seeking a visionary Development Director to champion the next phase of The Quest — ensuring the financial strength, philanthropic momentum, and community partnerships needed to bring this historic treasure fully back to life.

The Role

Reporting directly to the Executive Committee of the Board of Directors, the Development Director leads all development activities including donor cultivation, major gifts, corporate sponsorships, grant writing, fundraising events, and stewardship of an ongoing Capital Campaign. This role will lead the campaign to raise 15–20 million dollars needed to complete the restoration and expansion of the theater.

What You’ll Lead

- Drive comprehensive fundraising strategies supporting operations and long-term sustainability.
- Cultivate major gifts, steward donor relationships, and expand the donor pipeline.
- Partner with the Capital Campaign Committee to advance campaign goals and visibility.
- Represent the organization in the community and strengthen partnerships.
- Oversee grants, donor data, communications, and Board engagement in fundraising.

What You Bring

- Passion for the arts, community revitalization, and mission-driven fundraising.
- Experience in nonprofit development, major gifts, and grant writing.
- Strong communication skills and the ability to build meaningful relationships.
- Familiarity with donor management tools such as Kindsight or Bloomerang.
- Experience leading multi-million dollar fundraising campaigns.

Why This Moment Matters

The Colonial Theater is poised for transformation — a restored 1,000-seat theater and cultural center that will revitalize downtown Augusta and inspire generations to come.

Join Us

If you’re energized by big visions and the power of the arts, we invite you to become part of The Quest. Apply today and help set the stage for ACT II.